



# YANMAR ENERGY SYSTEMS

## Products Overview

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**YANMAR**

# Introduction of YANMAR



# YANMAR America Division



Industrial  
Engines



Commercial  
Marine  
Engines



Energy  
Systems



Parts



Agriculture  
Equipment



Construction  
Equipment



UTVs



REMAN

YANMAR America

Regional Headquarters: Adairsville, GA, USA

Incorporated: 1981

President: Tim Fernandez

Employees: 240



**YANMAR**

## Production (JPN)

YANMAR Energy System Manufacturing Co., Ltd, Okayama, JPN



Product  
CHP (Cogeneration)  
GHP (Gas Heat Pump)





## YANMAR America and Training centre (EVO//CENTRE)



YANMAR America, Adairsville, GA, USA  
YANMAR Training Centre (EVO//CENTRE), Acworth, GA, USA

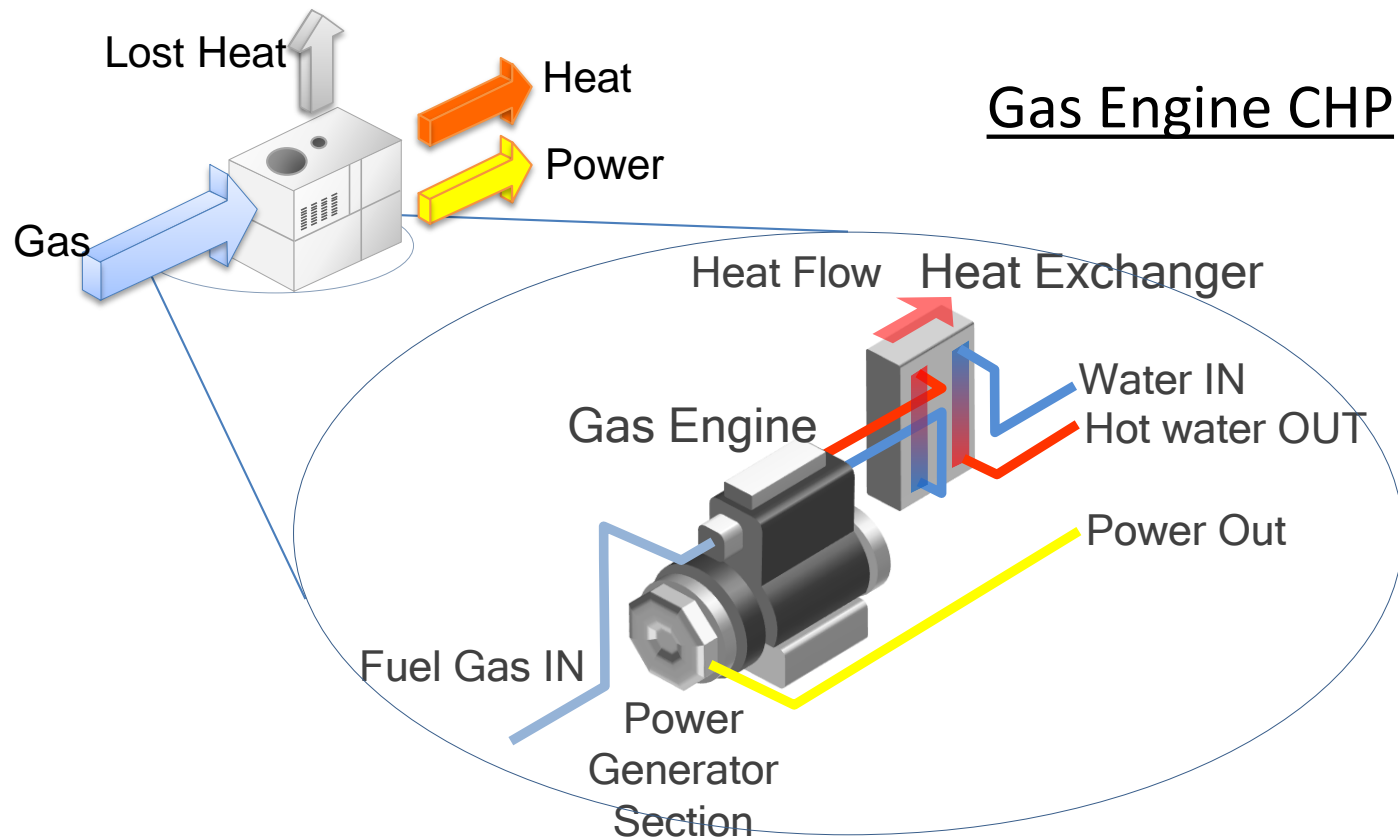


# YANMAR Micro-CHP



# What is CHP?

- CHP is an abbreviation for **C**ombined **H**eat and **P**ower.
- CHP is also known as “Cogeneration,” which is the production of both **heat** and **electricity**.



# Main Features of YANMAR micro CHP



- **Gas Engine Reliability**

YANMAR's gas engine has been used for more than 25 years with more than 300,000 installed units (6,000 mCHP units)

- **Efficient Engine and Electric Generation**

Electric Generation Efficiency:

35kW = 32.0%

- **Durability**

Long Maintenance Interval

35 kW = 7,500 hours

- Low Operating Sound**

35 kW = 62dB(A) at 3 feet (when the radiator fan stops)

- **Easy Customization**

Multiple unit operation (up to 16 units), Blackout Start, etc.

- **Remote Monitoring System (optional)**

- **Built-in Radiator**

- **Built-in Inverter**





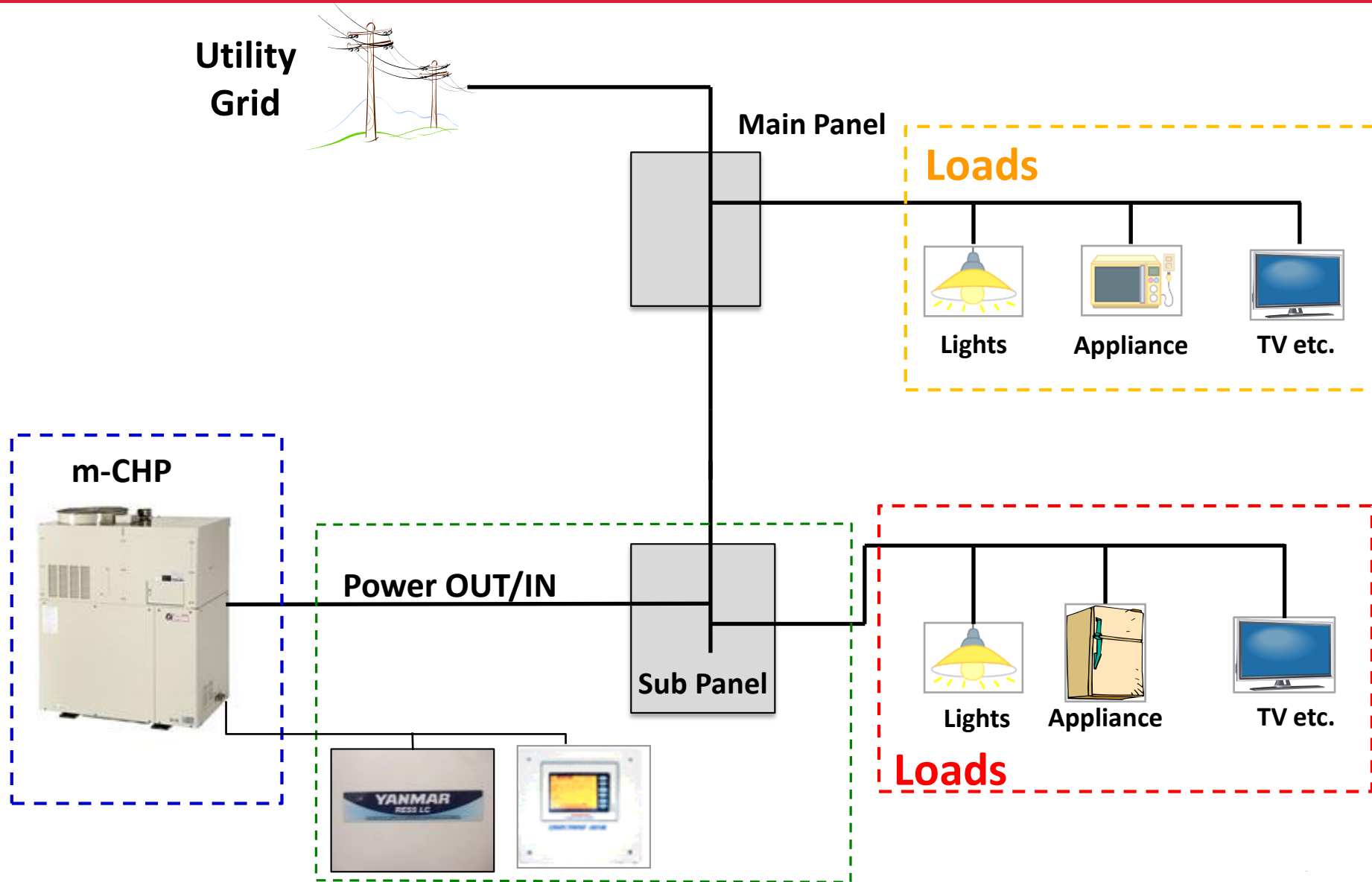
# Main Spec

No	Item		Unit	
1	Model			CP35D1(Z)-TNU(W)
2	Power output	Power output *1	kW	35kW, 35kVA
		Voltage	V	208 Delta
		Phase and Wire		3 Phase, 3 wire
3	Heat output	Recovered heat	kBtu/kW	204.1 / 59.8
		Rated temp	F / C	Inlet: 167/75, outlet:176/80
		Rated hot water flow	gal/min (L/min)	43.3 (164.0)
4	Fuel gas	Type		Natural gas
		Pressure	Standard	in.WC (kPa)
			Working rage	in.WC (kPa)
		Consumption (LHV base)	kBtu (kW)	367.5 (107.7)
5	Input power supply	Voltage	V	208
		Rated power consumption	Radiator Fan Stop	kW
			Radiator Fan ON	kW
5	Gross efficiency	Overall efficiency	%	87.0
		Generating efficiency	%	32.0
		Engine efficiency	%	55.0
6	Package	Size	Inch(mm)	W:78.7(2000), D:31.5(800), H:78.5(1995)
		Weight	Lbs/kg	3106 (1410), 3197(1450):BOS
7	Operation noise	Radiator Fan stop	dB(A)	62
		Radiator Fan operation	dB(A)	64
8	Generator	Number of phase / wire	-	3 phase 4 wire
		Insulation class of armature coil	-	F type
		Bearing type	-	No bearing
10	Maintenance	Interval	hr	7,500

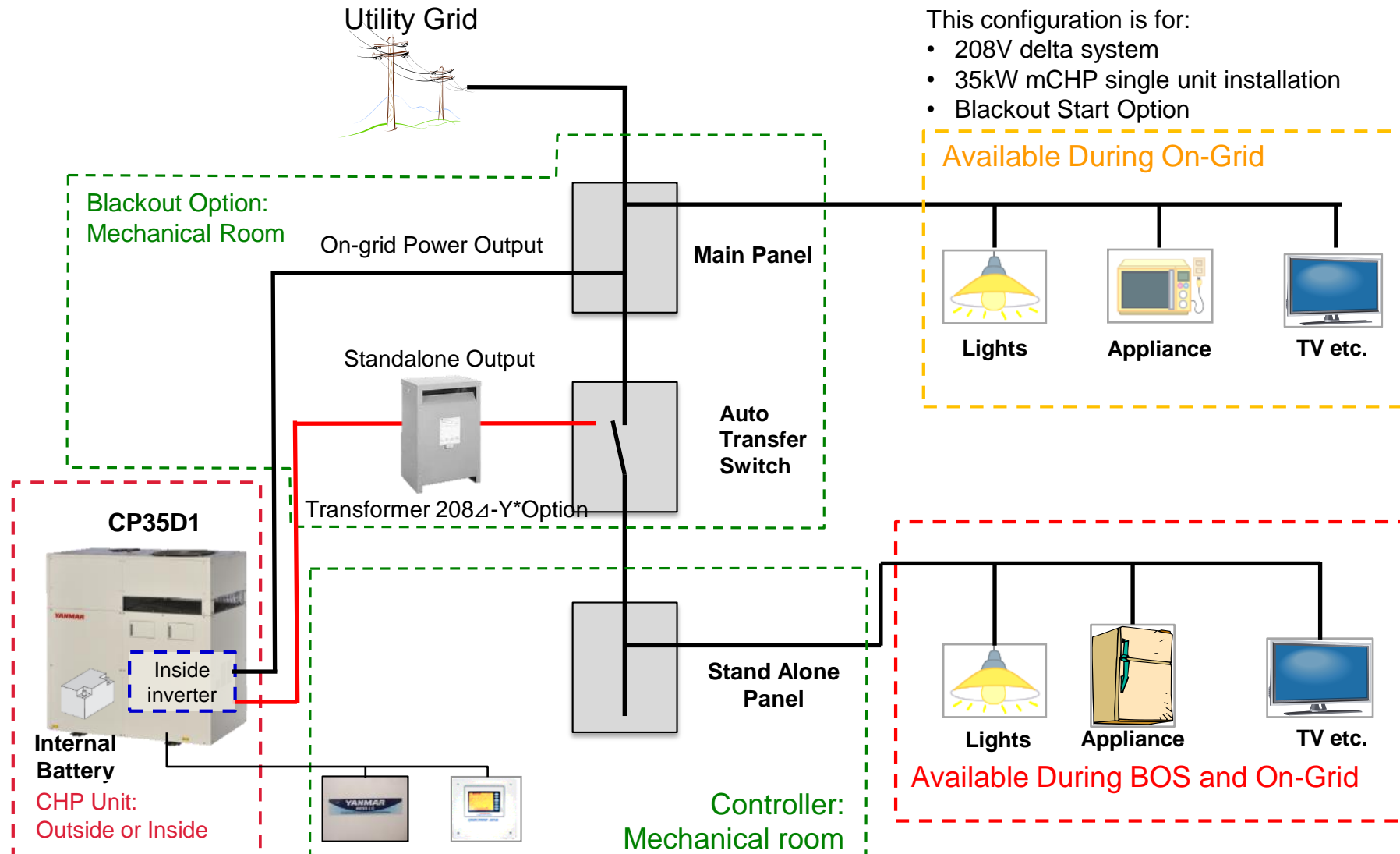
\*1 Test Conditions: Temperature 59°F, Humidity 30%, Altitude 0m fuel gas maximum heat value in EPA regulation.



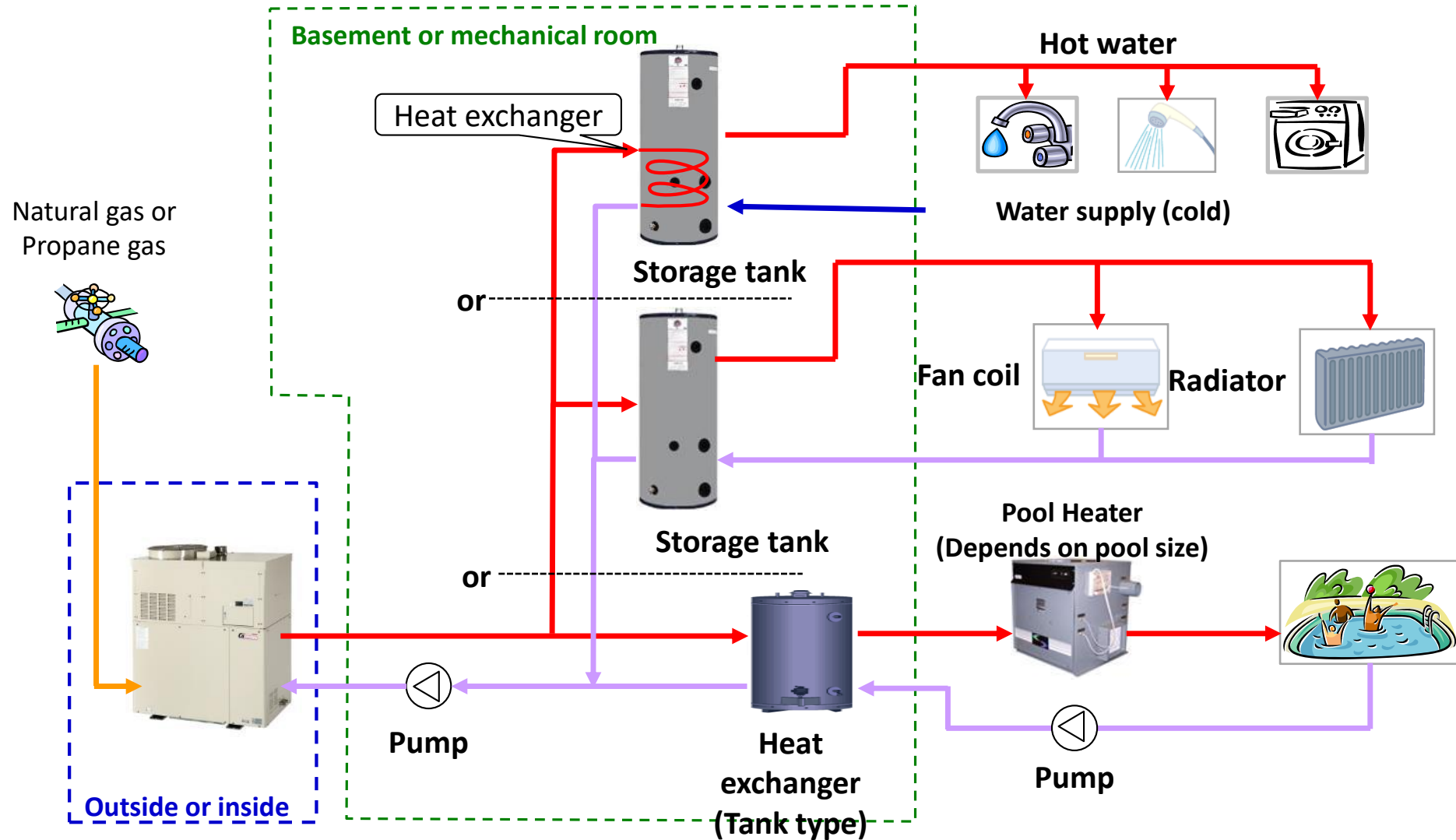
# Electrical Configuration (Grid-Tied)



# External System Configuration (Electric – BOS Option 35kW)



# System Configuration (Hot water)



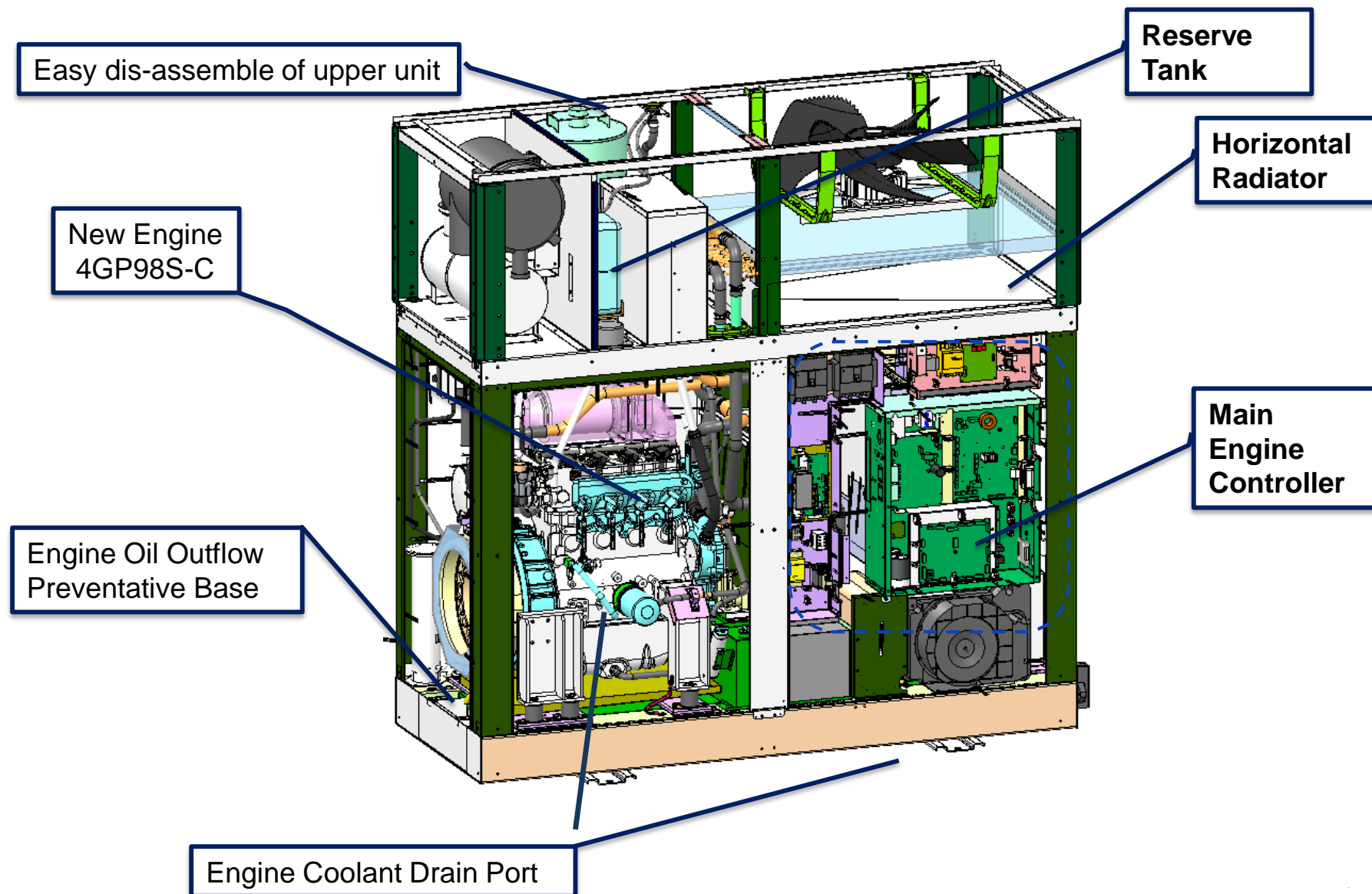
## Structure

**Notes:** YANMAR CP35D1 certified as  
CSA C22.2 No.100 Motors and Generators  
CSA C22.2 No.14 Industrial Control Equipment

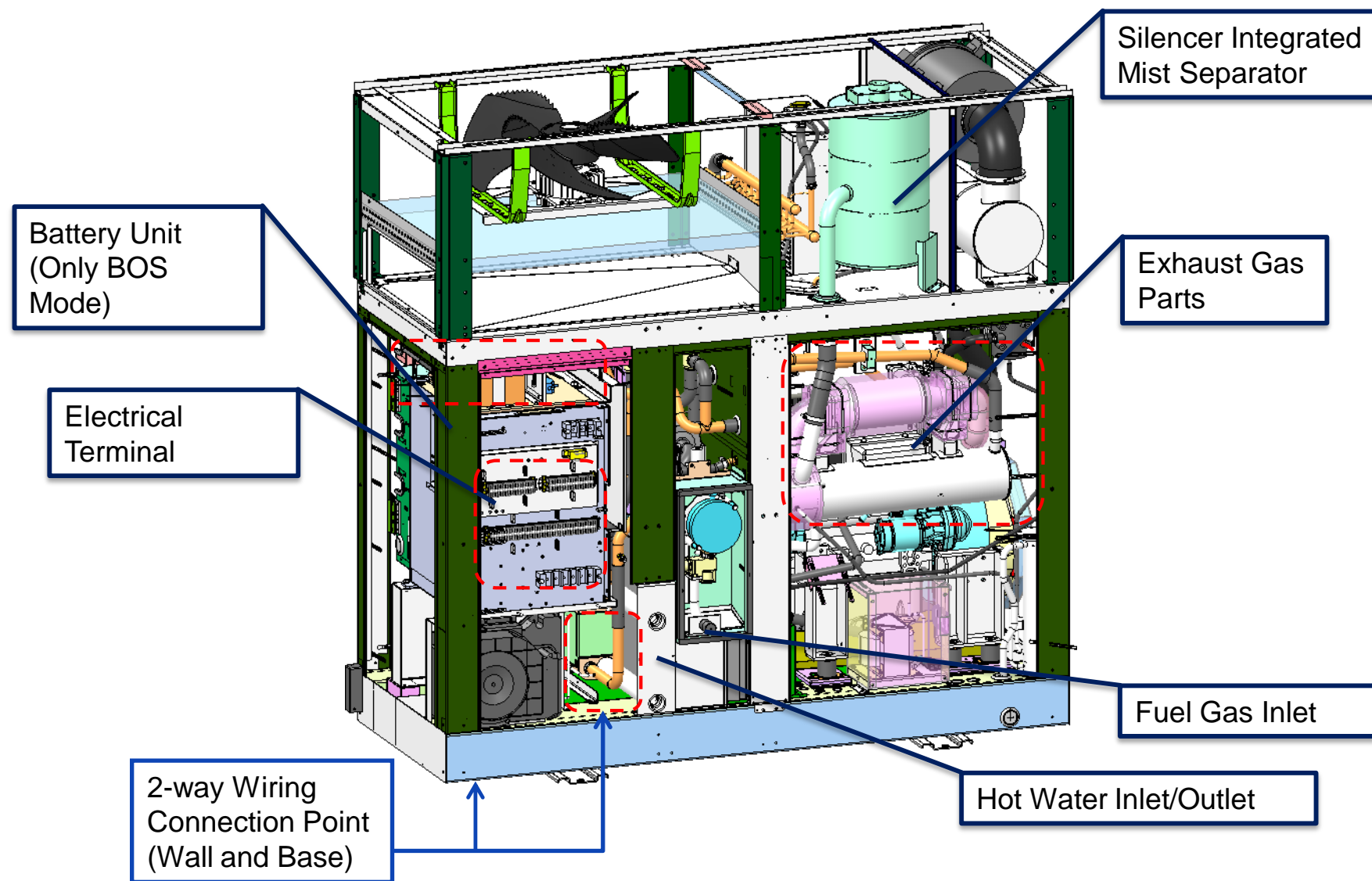




# Main Structure (Front)



## Main Structure (Rear)



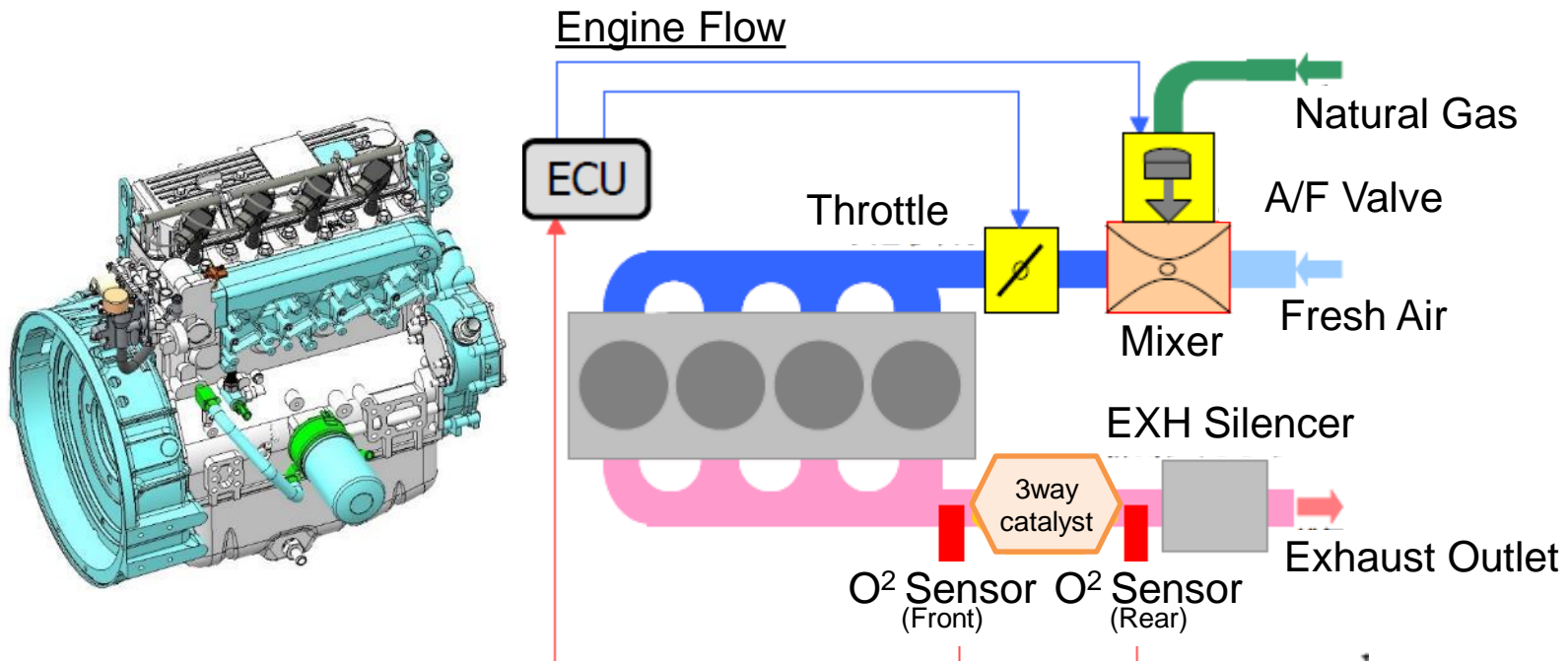
# Engine

## Stoichiometric Combustion Engine

If there is exactly enough fresh air provided to completely burn all of the natural gas, the ratio is known as a stoichiometric mixture.

## 3-way Catalyst

A 3-way Catalyst is designed to simultaneously convert three pollutants (CO, HC, NOX) into harmless emissions.



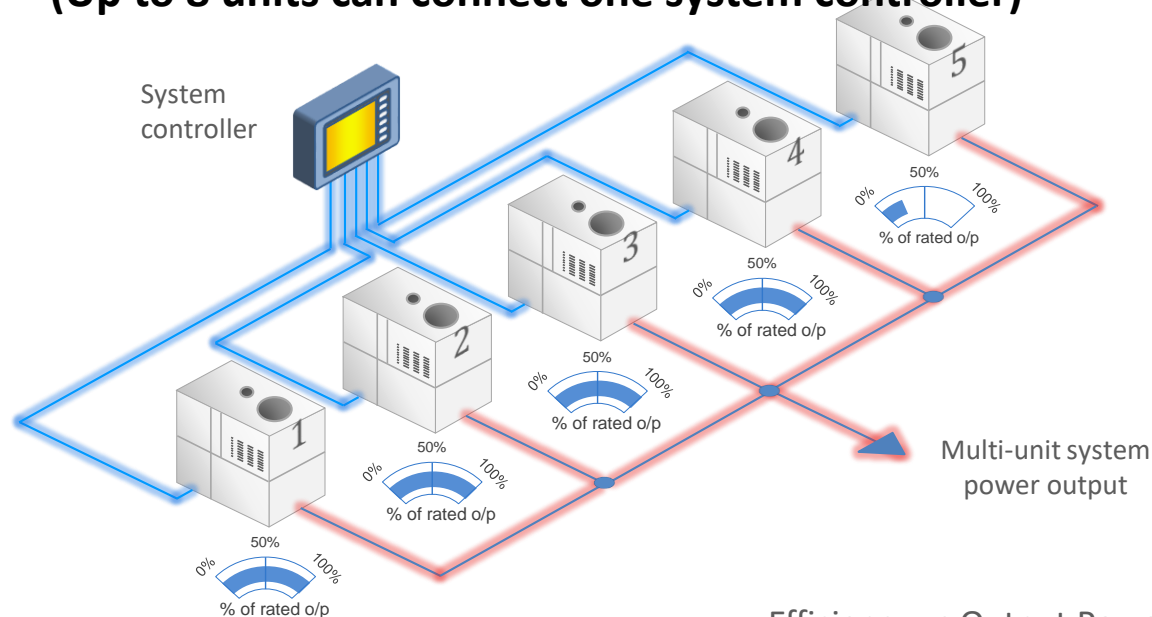
## Multiple installation



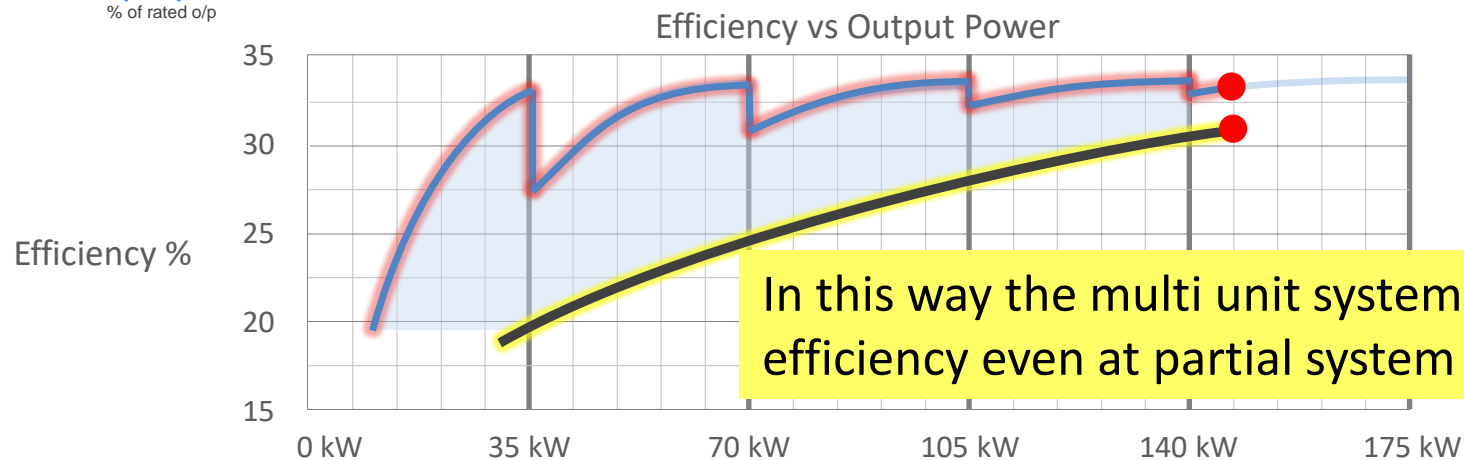
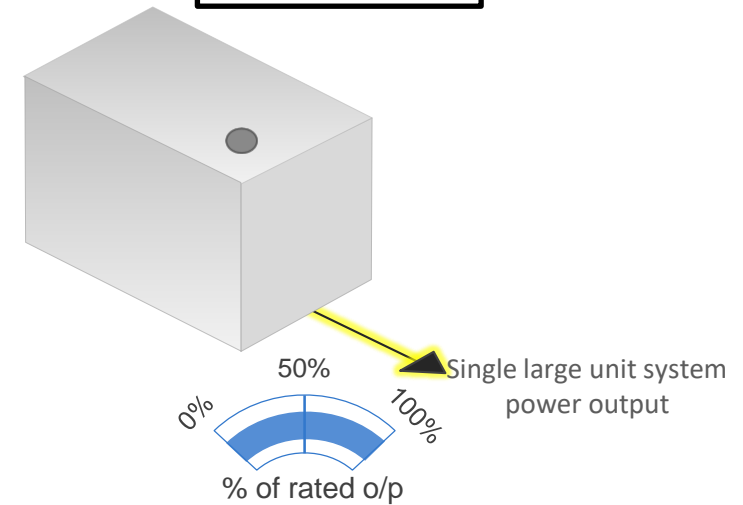
# Higher Efficiency at Partial Loads

$$35 \text{ kW} \times 5 = 175 \text{ kW}$$

(Up to 8 units can connect one system controller)



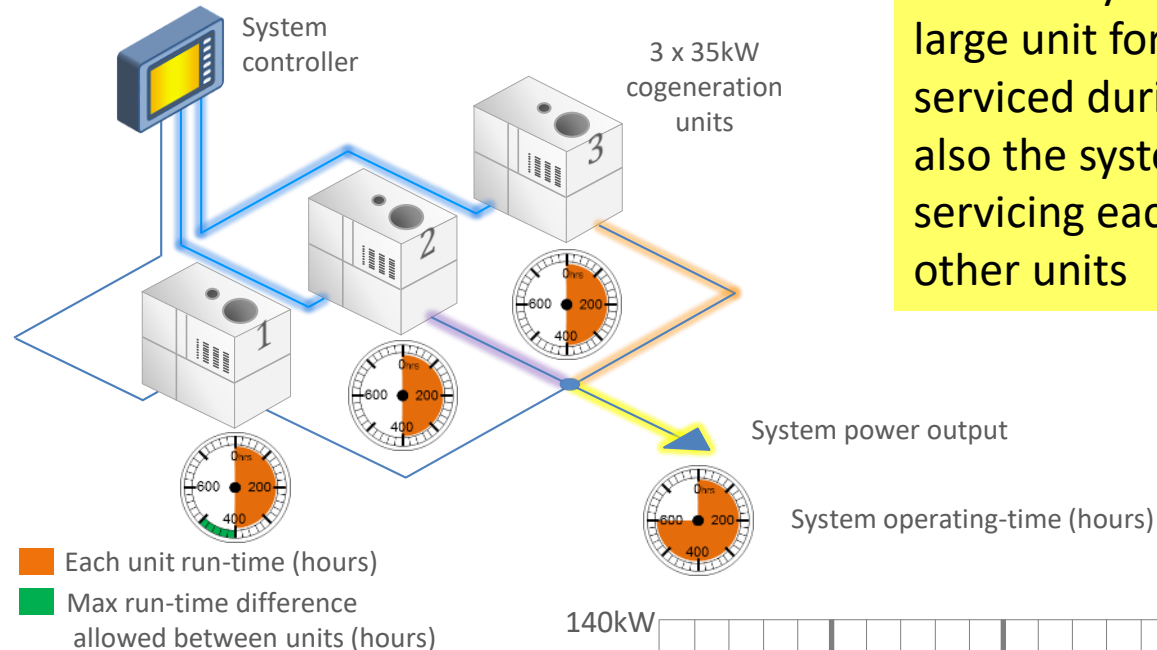
$$175 \text{ kW} \times 1$$



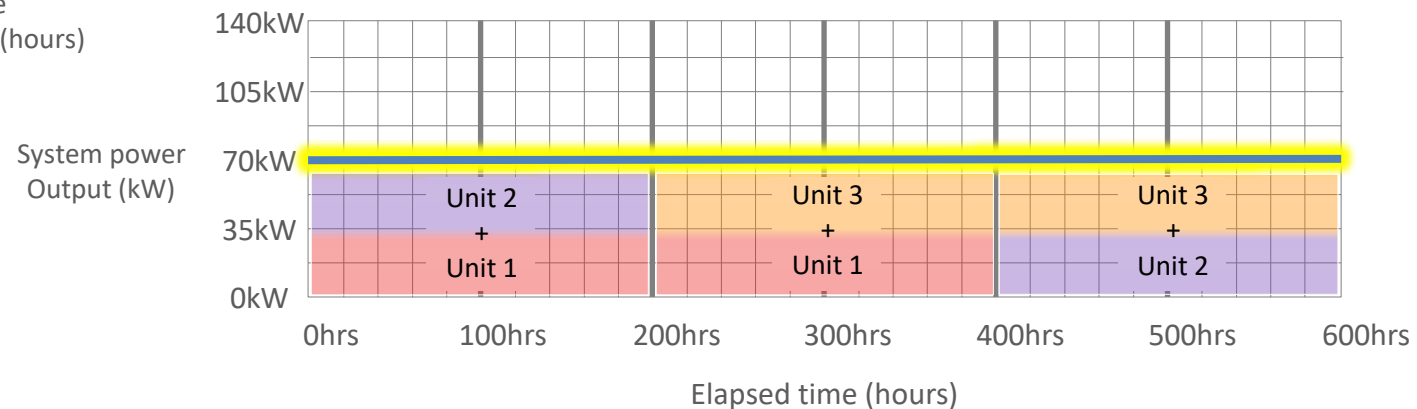


# Rotation Operation

System operating time: at end of 400-600 hour period  
Load = 70kW (unit 1 + 3)



In this way the multi unit system acts like a large unit for servicing so the units can be serviced during the same visit to the site – also the system can carry on operating during servicing each unit in turn and using the other units



Yanmar's CHP units are designed to target Residential & C&I sector.

### CHP Use Cases in North America

#### Residential



Luxury Home, NY  
10kW, 2013



Luxury Home, CT  
10kW, 2011



Residential Building, CT  
10kW, 2015

#### Commercial & Industrial



Green Metals, Canada  
35kW, 2016



Trans-Alaska Office Building, AK  
35kW, 2016



Hyatt Place Hotel, ME  
10kW, 2014



Chatham University, PN  
2 X 10kW, 2016



Kwaan Health Clinic, AK  
10kW, 2014



Ridge Road Community Center, AK  
5kW, 2014



# Multiple Unit Installation





## Installation Example – Multi-Unit Rooftop for Airline Catering Facility



## Installation Example Rooftop Bronx NY Multi-family





## Installation Example Multi-Unit – Home to Suites Hotel, Portland ME



## Installation Example Famous Dave's Restaurant ,Scarborough, Maine



# Maintenance



# Maintenance Intervals

- 35D1's maintenance interval is every 7,500 hours
- YANMAR provides optional 60,000 hour maintenance packages

Items		Regular Service	Regular Service	Regular Service	Overhaul
		7,500 hrs	12,500 hrs	25,000 hrs	30,000 hrs
		or 5 years	or 5 years	or 5 years	or 10 years
Engine	Lube Oil	Replace	Replace	Replace	Replace
	Oil Filter	Replace	Replace	Replace	Replace
	Air Element	Check	Replace	Check	Replace
	Coolant	Replace	Replace	Replace	Replace
	Spark Plug	Check	Replace	Check	Replace
	Valves	Check, Adjustment	Check, Adjustment	Check, Adjustment	Check, Adjustment
	Exhaust Neutralizer	Check, Additional	Check, Additional	Check, Additional	Check, Additional
	Oxygen Sensor	Replace	Replace	Replace	Replace
	Rubber Hoses	Check	Check	Check	Replace
	Body	Check	Check	Check	Check
Generator	Body, etc.	Check	Check	Check	Check
CHP Package	Rubber Hoses	Check	Check	Check	Replace
	Vibration Isolator	Check	Check	Check	Replace
	Pump, Fan Motor	Check	Check	Check	Replace
	Noise, Vibration	Check	Check	Check	Check
	Bolts, Terminal Loose	Check	Check	Check	Check
Inverter		Check	Check	Check	Replace FAN
Battery		Every 4 years or every 20,000 hours			



YANMAR GHP



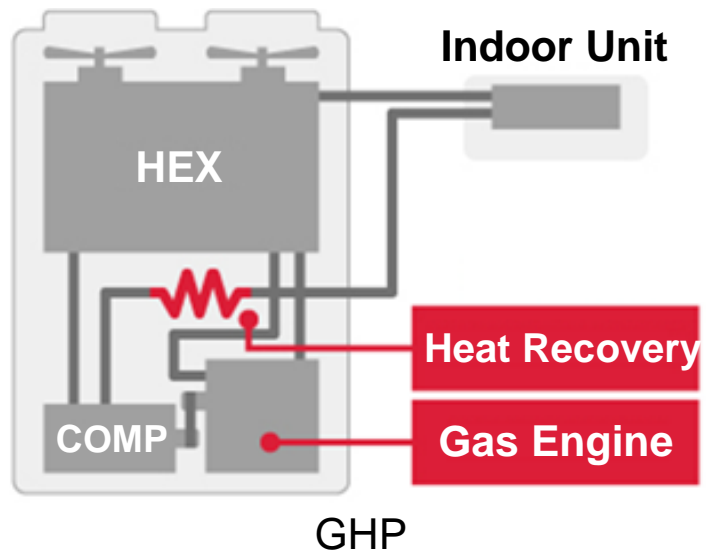


# What is GHP

## Gas Heat Pump (Gas engine driven Heat Pump)

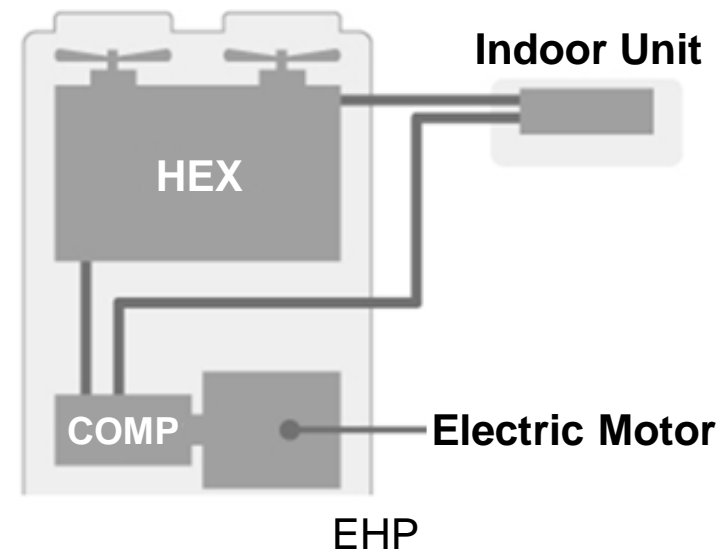
### YANMAR GHP

- Driven by a small gas engine
- Multi-split system
- Can connect multiple units



### Traditional Electric (EHP)

- Driven by an electric motor
- Can connect multiple units



# What is GHP

YANMAR GHP Variable Refrigerant Flow (VRF) is a modular, commercially applied air conditioning and heating system that distributes refrigerant from the outdoor unit to multiple indoor units providing efficiency, comfortable individual user control and reliability in one flexible package.

**YANMAR's GHP VRF System is built on 4 basic product elements:**



**Outdoor Unit**

+



**Indoor Unit**

+



**Piping**

+



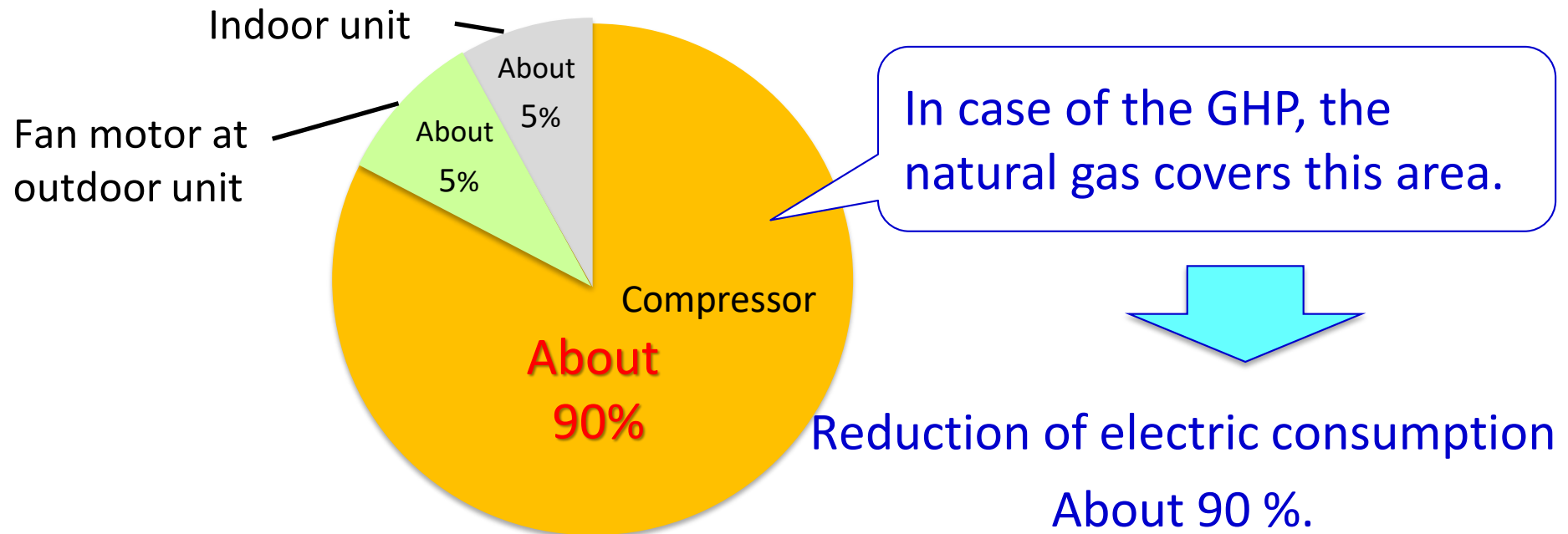
**Controls**



## Reduce up to 90% of electricity use

➤ The GHP system can reduce the electric consumption about 90%

❑ The ratio of energy consumption at heat pump system



# What is GHP

## Main Features VRF Technology:

- **YANMAR's Gas Engine Reliability**  
YANMAR's gas engine has been used for more than 24 years with more than 300,000 installed units
- **Low Power Consumption**  
14 RT = 0.86 kW (Cooling)
- **Durability**  
Long maintenance interval of 10,000 hours  
Compressor Warranty: 7 years or 28,000 hours
- **VRF (Variable Refrigerant Flow) Air Conditioning System**  
Heat pump and heat recovery (3 pipe) offer high energy savings and comfortable heating and/or cooling.
- **Low Operating Sound**  
14 RT = 58dB(A) at 3 feet (when the radiator fan stops)
- **Faster Heating Using Heat Recovery**
- **Remote Monitoring System**
- **Anti-salt Paint is a Standard Option**

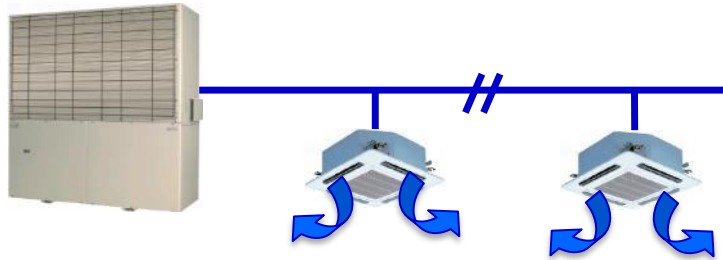


## 2 pipe and 3 pipe (heat recovery system)

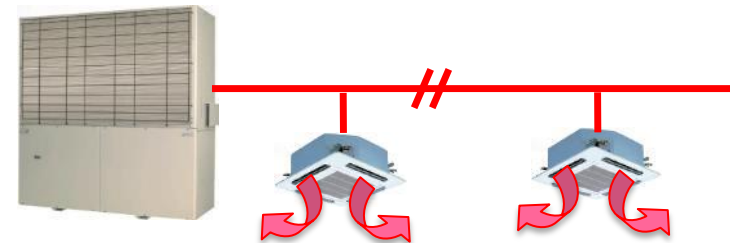
- The GHP has reverse cycle. Cooling or Heating are available with one GHP system.

### ➤ 2 pipe system (Standard)

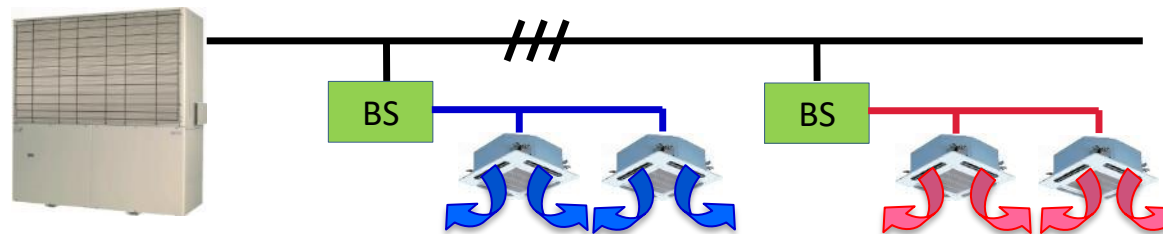
Cooling mode (Summer)



Heating mode (Winter)

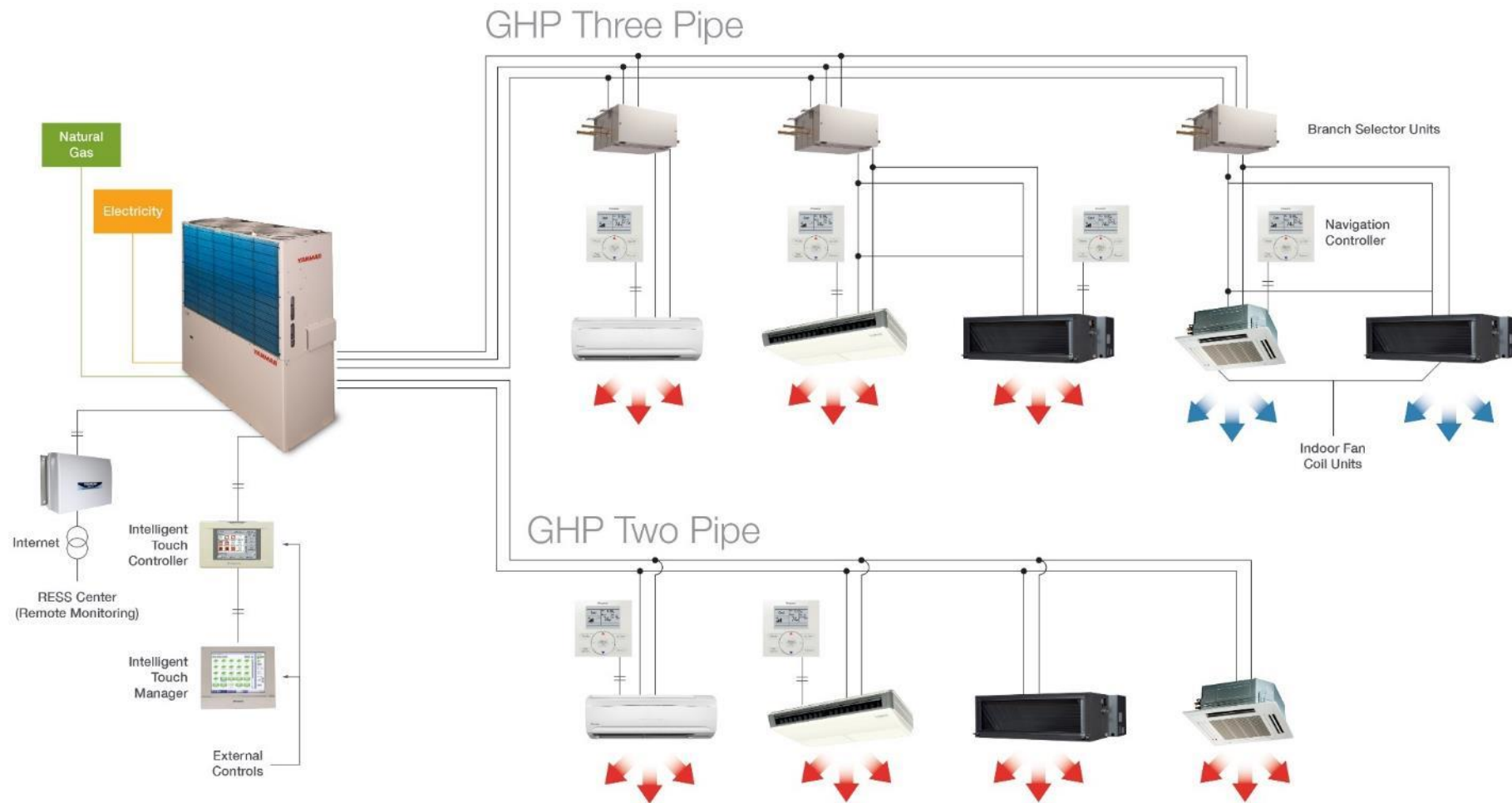


### ➤ 3 pipe system (Heat Recovery)





# Basic Layout



# Main Spec

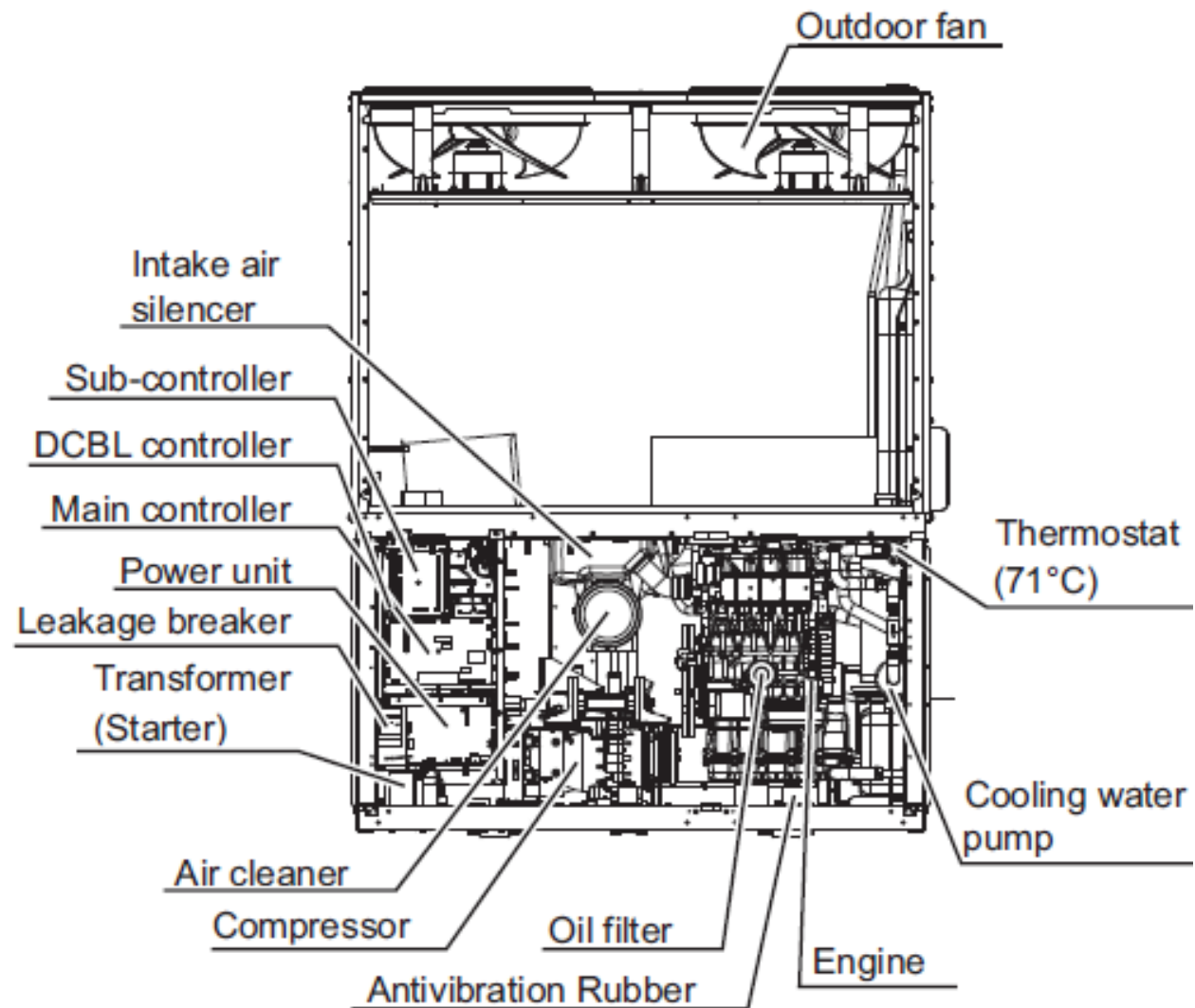
Model Number	NNCP096	NNCP120	NNCP14 4	NNCP168	NFZP168
Cooling capacity RT (kW)	8 (28.1)	10 (35.2)	12 (42.2)	14 (49.2)	
Heating capacity Btu (kW)	106,000 (31.6)	134,000 (39.6)	156,000 (46.9)	189,000 (58.0)	
Number of Pipes	2				3
Height inch (mm)	85 7/16 (2170)				
Width inch (mm)	66 9/16 (1690)				
Depth inch (mm)	31 1/2 (800)				
Weight lbs (kg)	1896 (960)			1940 (880)	1962 (890)
Refrigerant Pipe Size (Liquid, Gas)	3/8, 7/8	1/2,1	1/2, 1-1/8	5/8, 1- 1/8	5/8, 1-1/8, 7/8 (Discharge)
Number of Connectable IDU	2 to 16	2 to 20	3 to 24	3 to 29	3 to 29
Total capacity of CIU * [%]	80 to 130	70 to 130	60 to 130		
Refrigerant type	R410A				



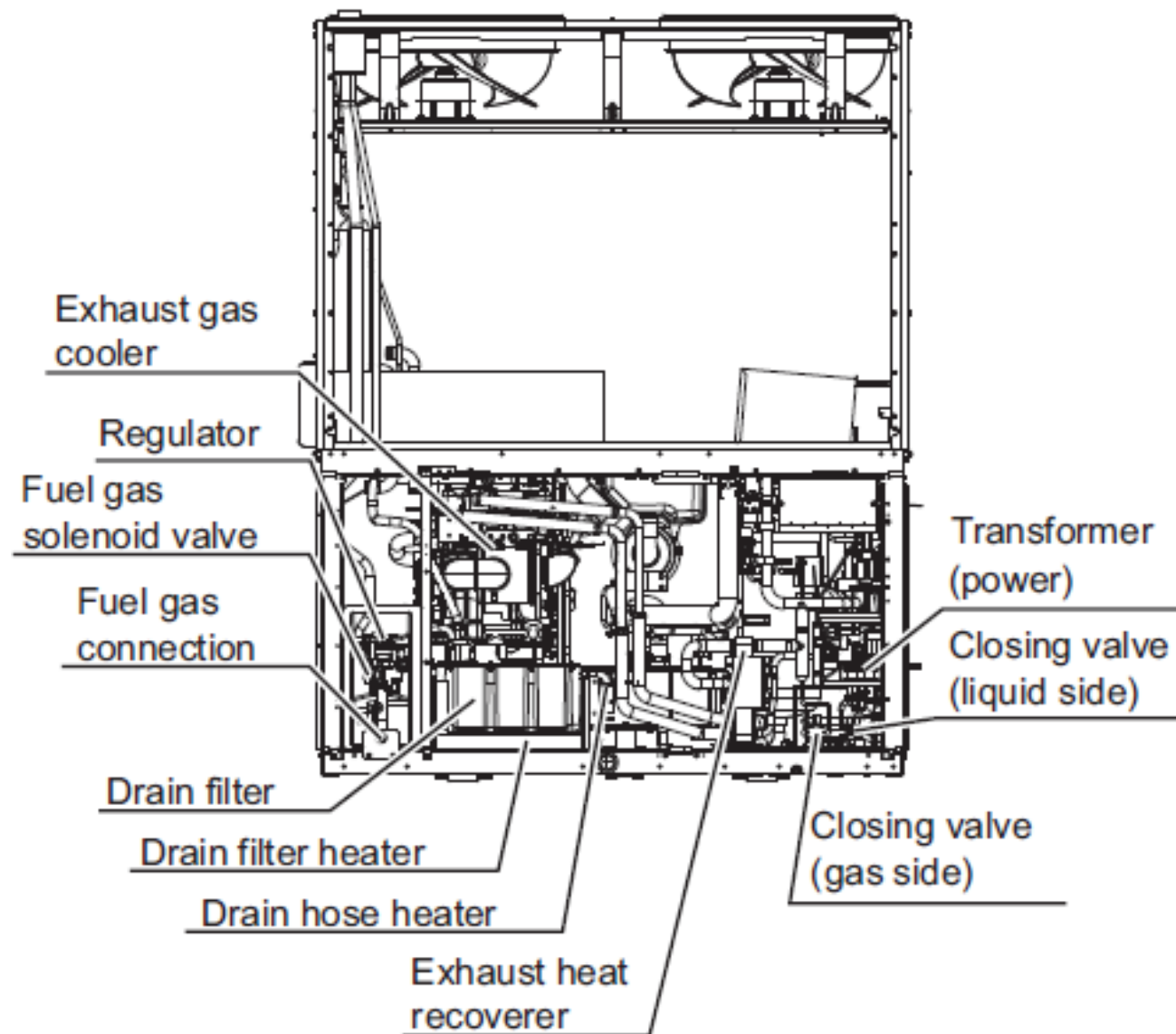
# Structure



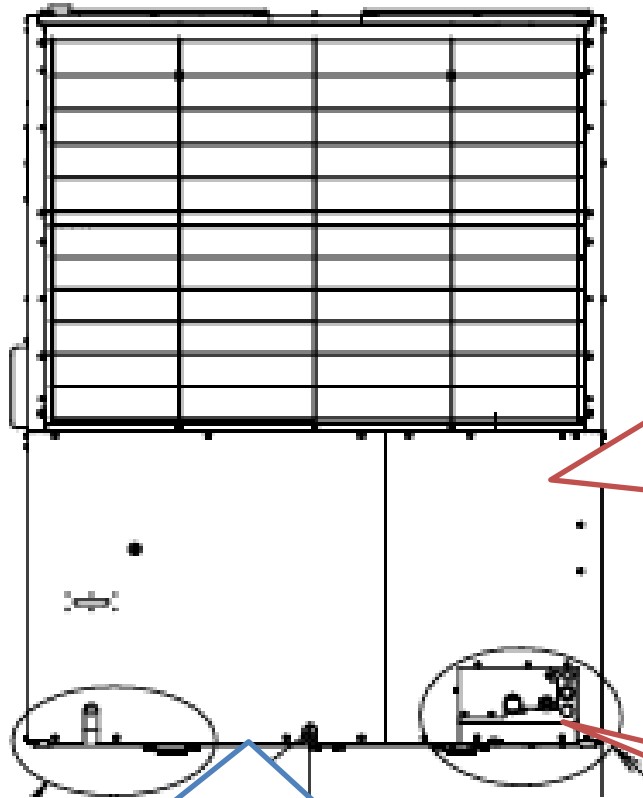
## Main Structure (Front)



## Main Structure (Rear)



# Connection



## Electricity

- 208V /230V /240V
- Single phase

## Natural Gas Connection

- 3/4 "
- Pressure 4 to 10 inches of Water

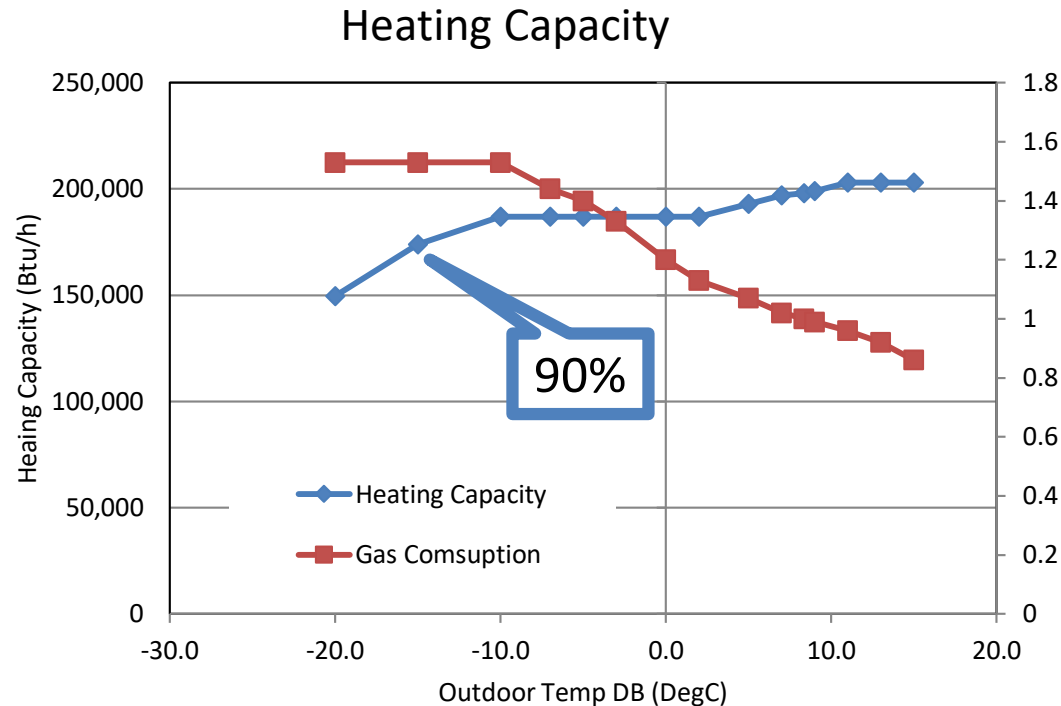
## Refrigerant

- Gas 1-1/8", Liquid 5/8"
- R410A
- Design Pressure 430 psi
- Air tightness test 550 psi



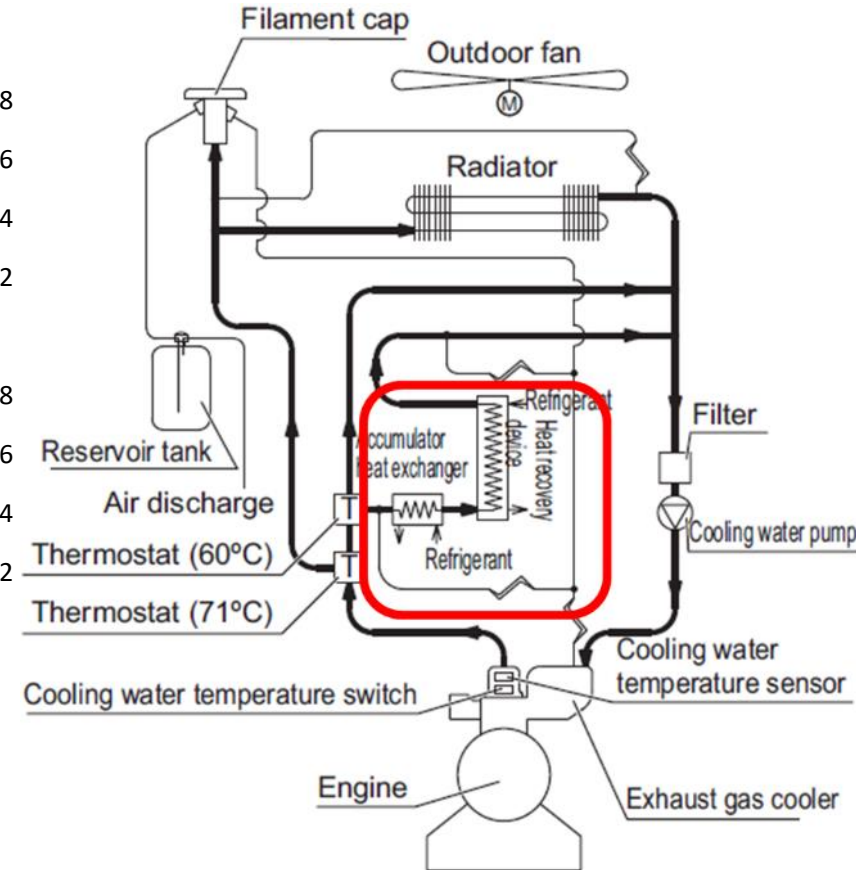


## Winter Performance – cold ambient temperature -



If outdoor temp going down, use more gas but heating capacity doesn't drop so much

Cooling water diagram



During heating mode,  
Recover engine heat to refrigerant  
=  
Powerful heating & high efficiency



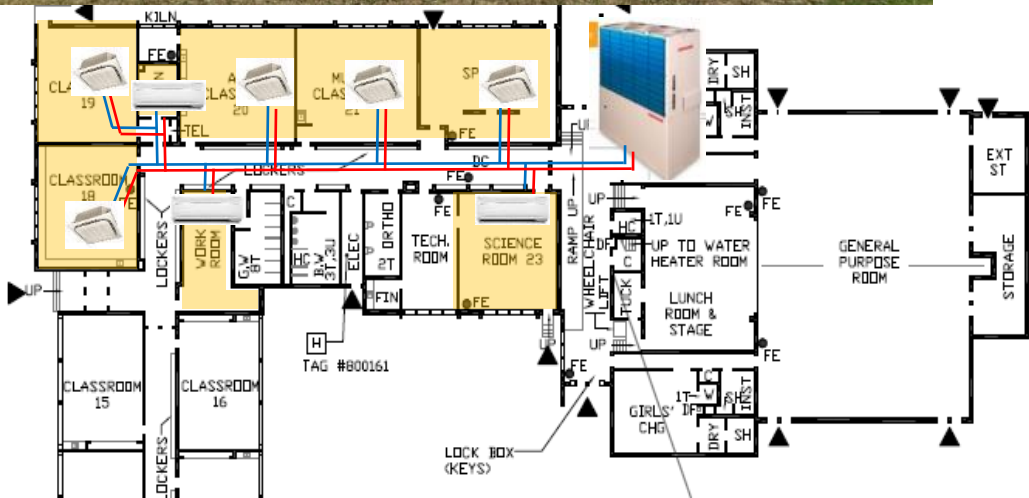
## Case Studies



# Stewart Avenue public School, Cambridge Ontario



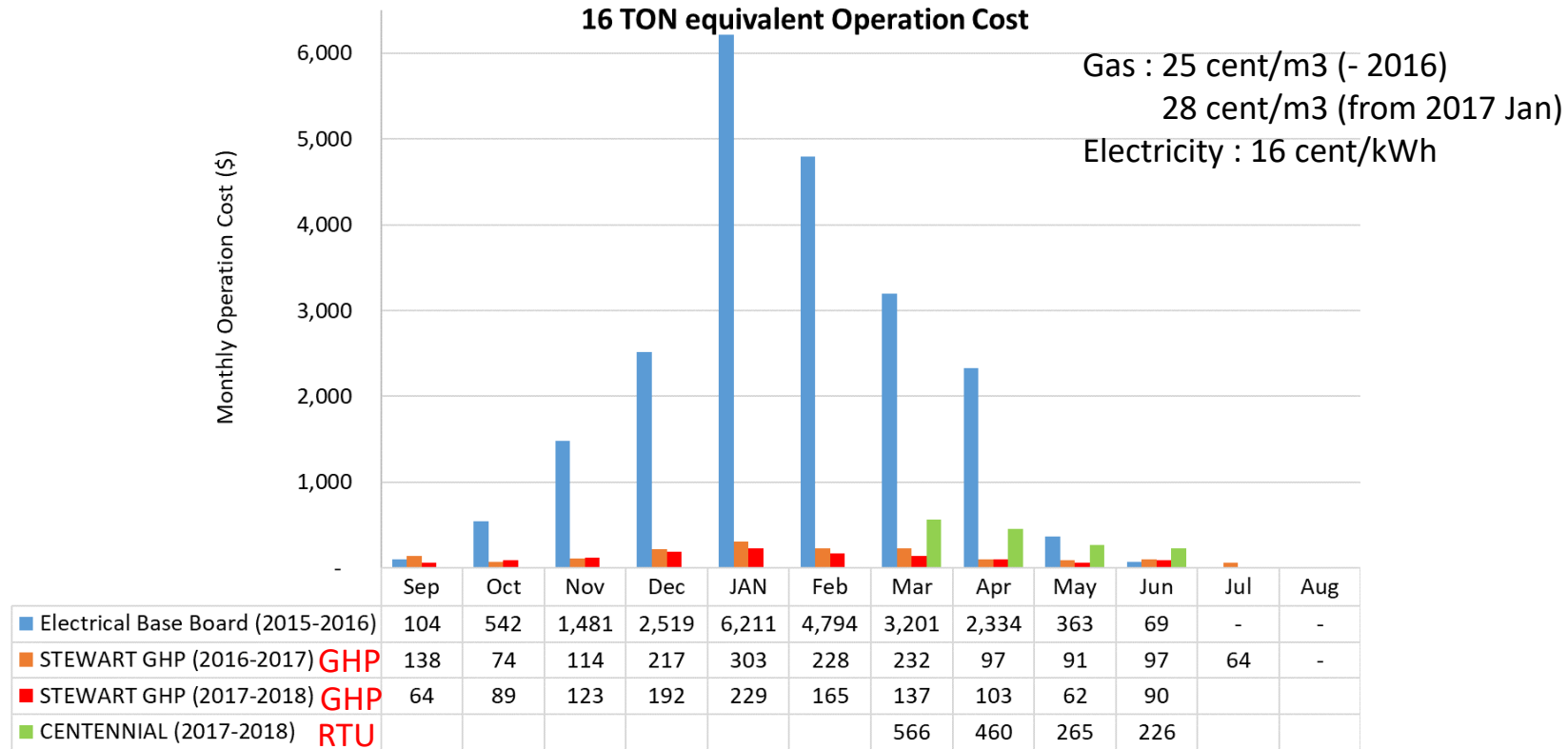
16 TON outdoor unit



Heating and  
air conditioning for  
classroom



# Operation cost comparison



## [Gas Consumption for GHP]

	Sep	Oct	Nov	Dec	JAN	Feb	Mar	Apr	May	Jun	Jul	Aug
2016-2017	423	228	386	799	1033	733	739	258	234	259	138	0
2017-2018	142	229	351	594	727	509	399	281	135	232		



# Chesapeake Utilities New HDQ Building – Dover Delaware





# Life-Cycle Cost Analysis

## HVAC Life-Cycle Cost Analysis (20 years)

Three Systems compared:

1. Packaged gas-fired heating/DX cooling RTUs
2. Condensing boilers and air-cooled chillers, 4-pipe; chilled beams; ERVs.
3. Yanmar VRF gas-fired heat pumps, 3-pipe; ERVs.

*Life Cycle Cost Analysis*  
For  
*HVAC Systems*

Chesapeake Utility/Eastern Shore  
Administration Building  
Our Project No. 15.098

January 20, 2016

Furrow Associates, Inc.  
Consulting Engineers  
1206 Society Drive  
Claymont, Delaware 19703  
302-798-3515 • 302-798-9799 fax

Year	Cumulative Additional Investment Cost (\$)	Year-End SIR
0	0	0.000
1	18,093	1.127
2	36,324	1.138
3	51,735	1.149
4	67,384	1.160
5	82,249	1.171
6	96,425	1.182
7	109,927	1.192
8	122,744	1.203
9	135,031	1.214
10	146,694	1.224
11	157,851	1.235
12	168,500	1.245
13	178,454	1.256
14	188,049	1.266
15	197,187	1.276
16	205,890	1.286
17	214,179	1.296
18	222,073	1.306
19	229,591	1.316
20	236,751	1.326

Value (\$)

Year	Value (\$)
0	\$2,182,280
1	\$54,960
2	\$1,242,000

First Cost (\$)

Year	First Cost (\$)
0	\$1,242,000
1	\$1,512,000
2	\$1,836,000

Payback Period (yrs)

Year	Payback Period (yrs)
0	0.0
1	0.5
2	1.0

*And the Winner is....*





# Yanmar VRF Gas-Fired Heat Pumps

## WHY?

- **First Costs – 2<sup>nd</sup> place.** 21% more than RTUs, BUT 18% lower than boiler / chiller / chilled beams option.
- **Energy Costs – Lowest.** Over \$21,000/year savings over the other options.\*
- **Maintenance Costs – Lowest.** (tied with RTUs).



**\*Energy savings driven by a significant reduction in electric demand charges.**



# Chesapeake Utilities HDQ Building



14 TON outdoor unit



Indoor Equipment



## Electric Savings from Choice of Rate Schedule and Demand Charges

Large Commercial (Secondary)			
Cust charge (3-phase):	\$	22.50	mo
Demand:	\$	13.90	kW
Energy Charge:	\$	0.0677	kWh
PPA:	\$	-	kWh
GEF Rider:	\$	0.000178	kWh

Minimum Demand = 60% of the Peak Month Demand

- With Gas Heat Pumps, the modeled Demand charge was 46% of the total electric bill.
- By contrast, with conventional RTUs, our building's Demand charges would have been 66% of the total electric bill.
- With RTUs, the total electric bill was estimated to be 2.3 times higher!
- Electricity costs 3X more than natural gas on an equivalent BTU basis





Thank You

