



# ENERGY SOLUTIONS CENTER



March 16 – 19, 2026  
Atlanta, Georgia

## Attendee Book

Thank you to our hosts and sponsors:



Southern Company  
Gas

**Rinnai**<sup>®</sup>



# TMAF Agenda



Scan the QR code here for any late agenda changes, session descriptions, and speaker biographies and headshots.

## Monday, March 16, 2026

11:45 AM – 4:30 PM Tour of Rinnai Tankless Water Heater Plant (Must be booked in advance. Depart hotel at 11:45 AM)

## Tuesday, March 17, 2026

7:30 AM – 5:00 PM Registration Open – INTERNATIONAL BALLROOM FOYER

9:00 – 11:00 AM Board of Directors Meeting – EMBASSY HALL CD  
Breakfast Provided (Board Members Only, 8:30 AM)

### EMBASSY HALL B

### EMBASSY HALL E

9:00 – 10:00 AM Residential / Multi-Family Consortium  
(Members only)

GHP Consortium

10:00 – 11:00 AM CHP Consortium  
(Members only)

Carbon Reduction Consortium  
(Members only)

12:00 – 1:00 PM Lunch on your own

### INTERNATIONAL BALLROOM SOUTH

### INTERNATIONAL BALLROOM NORTH

1:00 – 1:30 PM Welcome Session  
Bryan Batson, Executive Vice President of External Affairs – Southern Company Gas

1:30 – 2:00 PM Advancing Market Leadership: Rinnai's Vision for Manufacturing, Innovation, and Energy Partnerships  
Frank Windsor, President – Rinnai America

2:10 – 2:45 PM Dual-Energy Systems: Benefits and Challenges  
Céline Hertz – NGTC

State of the Industry and Why Good Projects Go Bad  
Tina Wolff – Kokosing

2:45 – 3:20 PM New Metering Opportunities  
Chad Hathaway – Relms

Carbon Control: AI Powered Sustainable Climate Control Providing EE, Sustainability & Demand Response  
Shane Johnson – CarbonQuest

3:20 – 3:50 PM Break – Sponsored by Canter Power Systems – EMBASSY HALL  
Exhibit Hall Open 3:00 – 6:30 PM

3:50 – 4:30 PM Natural Gas Efficiency for Food Service Operations  
Shayne Varnum – ITWFEF

Green Globes Certification: Rigor Meets Accessibility  
Anthony Guerra – Green Building Initiative

4:30 – 5:00 PM ESC's Programs & Services Update – 2026

Data Center Workgroup  
(Kick off meeting – open to all)

5:00 – 6:30 PM Welcome Reception – Sponsored by Southern Company Gas & Rinnai  
EMBASSY HALL

## Wednesday, March 18, 2026

7:00 AM – 3:30 PM Registration – INTERNATIONAL BALLROOM FOYER

7:00 AM – 3:45 PM Exhibit Hall Open – EMBASSY HALL

7:00 – 8:00 AM Hot Breakfast – Sponsored by Cambridge Air & Frontier Energy – EMBASSY HALL

### INTERNATIONAL BALLROOM SOUTH

### INTERNATIONAL BALLROOM NORTH

8:00 – 8:35 AM Firing Up Demand: How Natural Gas is Powering the Boom in Indoor & Outdoor Living  
Tom Parks & Kade Lancaster – SEHPBA

Is Natural Gas the New Diesel?  
A Look at the Future of Fuels  
Dudley Westlake – Natpro Energy

8:35 – 9:10 AM Household Consumer Home Energy Preference Study 2025  
Rich Groom – Sparks Research

RNG: What is it, How it's Produced & Current/Future Markets for RNG  
Jen Stokes – CenterPoint Energy

9:10 – 9:45 AM WATT HOME™ Solid Oxide Fuel Cell Backup Power  
Danielle Ramaley – Watt Fuel Cell

From Data Chaos to a Single View of Risk  
Joseph Voelz – ENX Energy

9:45 – 10:15 AM Break – Sponsored by HomeServe – View Exhibits – EMBASSY HALL

**Door Prizes:** Scan a QR code that will be displayed on the screen before each session starts to enter into a drawing for one of several gift cards. The more sessions you attend and scan, the greater your chances to win!

If you are unsure of your company's membership status, including the various consortia, scan the QR code above for member lists or visit registration for more information.



## Wednesday, March 18, 2026

### INTERNATIONAL BALLROOM SOUTH

- 10:15 – 10:55 AM **Protecting Customers: Launching a Customer Protection Program in Natural Gas Utilities**  
Katherine Kennedy – ONE Gas & Tiffany Nalley – Oncourse Home Solutions
- 10:55 – 11:30 AM **Fueling Revenue Growth: Building High-Performance Key Segment Relationships**  
Garrett Hibiske – Piedmont Natural Gas
- 11:30 – 12:05 PM **Cracking the Code: The Secret to Natural Gas Sales**  
Steve LaMonica – Dominion Energy

### INTERNATIONAL BALLROOM NORTH

- Energy Efficiency and Customer Retention**  
Keith Canfield – CLEARResult & Lynn Dalton – Atmos Energy
- Gas Bridging Solution: Delivering Quick & Resilient Power Capacity**  
Dr. Arunachalam Lakshminarayanan – Rolls Royce
- Supporting Gas Customers In An Age of Electrification**  
Alex Gufkowski & Kaitlyn Lund – Energy Solutions & Tim Perrin – Vermont Gas

12:05 – 1:25 PM **Networking Lunch & Awards – Sponsored by Oncourse Home Solutions**  
Awards Presented by Southern Gas Company to Ryan Homes, Toll Brothers and Wood Partners – EMBASSY HALL

1:25 – 2:05 PM **A Day in the Life of the Small Volume Sales Team**  
Marcia Brownridge – Southern Company Gas

**Driving Customer Growth & Retention Through Natural Gas Connection**  
Matt Sheppard – Municipal Gas Authority of Georgia

2:05 – 2:40 PM **A Day in the Life of the Large Volume Sales Team**  
Diana Jenkins – Southern Company Gas

**INNIO Jenbacher – The Power Behind the Cloud and Beyond the Grid**  
Amir Ali – Northeast-Western Energy Systems

2:40 – 3:15 PM **Turning Reliability into Revenue**  
Steve Bowen & Mike Rueger – Canter Power

**CO<sub>2</sub> and You: CO<sub>2</sub> from Body, Your Home, Work and Energy Systems**  
Jim Leidel – DTE Energy

3:15 – 3:45 PM **Break – Refreshments – View Exhibits – Sponsored by Rolls Royce MTU and W. W. Williams – EMBASSY HALL**

3:45 – 4:25 PM **ET Study on Pool Heating Analysis**  
Saurabh Shekhar – ICF

**Future of Energy & the Role of Natural Gas**  
Somali Tomczak – Southern Company Gas

4:25 – 5:00 PM **Residential Fuel Gas Detectors- What Utilities Need to Know**  
Bob Torbin – Omega Flex

**Hydrogen's Role, Regulatory Framework, Emissions, Safety and Metering**  
Ted Williams – NGD LLC

5:30 – 7:00 PM **Evening Reception – Sponsored by Southern Company Gas & Rinnai**  
Max Lagers Wood-Fired Grill & Brewery, 320 Peachtree Street NE

## Thursday, March 19, 2026

8:30 – 9:45 AM **Continental Breakfast – Sponsored by Cambridge Air & Frontier Energy – EMBASSY HALL A**

### EMBASSY HALL C

- 9:00 – 9:45 AM **Residential & Commercial Round Table (Utilities only)**
- 9:45 – 10:30 AM **Industrial & Major Accounts Consortium (Members only)**

### EMBASSY HALL D

- Commercial & Industrial Round Table (Utilities only)**
- Blue Flame Alliance (Members only)**

## TMAF Adjourned



MAX LAGER'S  
WOOD-FIRED GRILL & BREWERY

Wednesday, 5:30 – 7:00 pm

### Networking Reception

Sponsored by Southern Company Gas and Rinnai

**Max Lagers Wood-Fired Grill & Brewery**  
320 Peachtree Street NE

Exit the Hyatt Regency's main lobby and turn right on Peachtree St and walk 0.1 miles / 3 minutes.

Max Lager's is located at the corner of Peachtree St SE and W Peachtree St NW.

### ESC Team

**Sonia Vahedian, Executive Director**  
svahedian@escenter.org

**Eric Burgis, Director Commercial & Industrial Markets**  
eburgis@escenter.org

**Rob DiVenere, Senior Program Associate**  
rdivenere@escenter.org



# Exhibit Hall

Visit the following affiliate members in Embassy Hall, 1 level down from the International Ballroom

**Exhibitor Passport:** New at this TMAF, utility member attendees can enter into a drawing for one of several gift cards by visiting each display table during the event to get their "passport" stamped. Your passport and more information will be provided at registration.



See you at the Virtual Forum

June 9 - 10, 2026

and at the next in-person TMAF in Mobile, Alabama

September 14 - 17, 2026!